



Full Service Cost Proposal  
for  
University of Kansas



<i>EC SI's Full Service Rates:</i>	<i>Per</i>	<i>Rate</i>	<i>Volume</i>	<i>Subtotal</i>
In-School Rate	Loan	0.05	1600	80.00
In-Grace Rate	Loan	0.67	850	569.50
Monthly Repayment Rate	Loan	0.75	2500	1,875.00
SAL-Net / Terminal Server Connectivity Fee	Month	150.00	1	150.00
Credit Bureau Reporting - Metro (2) Format	Month	25.00	1	25.00
<b>Monthly Subtotal</b>				<b>\$2,699.50</b>

\* This EC SI Cost Proposal was created on 02/13/08.

<i>EC SI Optional Services</i>	<i>Per</i>	<i>Rate</i>	<i>Volume</i>	<i>Subtotal</i>
On-Line Entrance Interviews & eSignatures on Prom Notes	I/S Bwr.	0.25		\$ -
Award Letter Services (includes Postage)	Letter	0.75		\$ -
Award Postcard Services (includes Postage)	Postcard	0.80		\$ -
Award Email Services	Email	0.25		\$ -
On-Line Exit Interview Services	Gr. Bwr.	0.15		\$ -
Exit Notification Letter Services (includes U.S. Postage)	Letter	0.75		\$ -
Exit Notification Postcard Services (includes U.S. Postage)	Postcard	0.80		\$ -
Exit Notification Email Services	Email	0.25		\$ -
eDisclosure Services (EDS)	I/S Bwr.	0.05		\$ -
eDisclosure Postcard Services (includes U.S. Postage)	Postcard	0.50		\$ -
Default Prevention Services (DPS)	Borr.	5.00		\$ -
DRAP Reporting - Default Reduction Assistance Project	Month	10.00		\$ -
EC SI Skip Tracing Services via Accurint	Skip	1.25		\$ -
Cohort Reduction Letters (includes U.S. Postage)	Letter	1.00		\$ -
90-Day Due Diligence Phone Call Service	Call	2.00		\$ -
90 & 120 Day Collection Letters	Letter	1.00		\$ -
Custom Letter Services (includes U.S. Postage)	Letter	1.00		\$ -
Custom Postcard Services (includes U.S. Postage)	Postcard	0.80		\$ -
Custom Automated Phone Calls	Call	1.00		\$ -
Custom Email Services	Email	0.25		\$ -
Foreign Air Mail Postage	Letter	0.80		\$ -
Paid-In-Full Thank You Letter Services (includes U.S. Postage)	Letter	1.00		\$ -
Delinquent Receivable Billing & Processing	A/R	0.75		\$ -
E-OSCAR Services for Credit Bureau Disputes (AUDs & ACDVs)	Item	1.00		\$ -
Perpetual Billing Services	Loan	0.41		\$ -
On-Line Emergency Loan Application & eSignature Services	App.	3.00		\$ -
Tuition Payment Plan Administration	App.	25.00		\$ -
1098-E Processing Services	Form	1.00		\$ -
1098-T Processing Services (\$1.00/Form, \$.80/Postcard, \$.65/Email)	Form	1.00		\$ -
Electronic Refund Services (eRefunds)	Refund	*	Please call for pricing.	
Electronic Bill Presentment & Payment Solution for Current A/R's	Item	*	Please call for pricing.	
<b>Optional Services Subtotal</b>				<b>\$ -</b>

All EC SI rates are guaranteed for the life of the contract (with the exception of future postage increases which will be added to subsequent invoices). All necessary materials emanating from EC SI are included in this charge. Furthermore, it is understood that all costs for programming, systems design, and consultation are to be borne by EC SI. After your review, if you have any questions, please feel free to contact EC SI at 1-800-437-6931 or email us at [sales@ecsi.net](mailto:sales@ecsi.net). Thanks again for your interest in EC SI. We'd greatly appreciate your business!



Full Service Cost Proposal  
for  
University of Kansas



<i>ECSI's Full Service Includes The Following:</i>	<i>Per</i>	<i>Rate</i>	<i>Volume</i>	<i>Subtotal</i>
ECSI's Industry Leading Customer Service & Support	N/A	Free	N/A	Free
* Unlimited SAL-Net Access (24 x 7) - Zero Downtime	N/A	Free	N/A	Free
* Unlimited Customer Service (7:30 am - 8:00 pm EST)	N/A	Free	N/A	Free
* All Processing & Support (Phone, Payments, Entitlements, etc.)	N/A	Free	N/A	Free
* Remittance Statement & Check Imaging, Scanning, and Storage	N/A	Free	N/A	Free
* Courtesy Email Service for Payment Processing Confirmation	N/A	Free	N/A	Free
* No Automated Phone System or Voicemail	N/A	Free	N/A	Free
* Bold Chat (On-Line, Instant Message Customer Service Tool)	N/A	Free	N/A	Free
Fully Integrated and Interactive ECSI Website (Updated Daily)	N/A	Free	N/A	Free
* ePayment Options via ACH and/or Credit Card	N/A	Free	N/A	Free
* eBilling Statements (Stored on ECSI Website Forever)	N/A	Free	N/A	Free
* Ability to View Current Account Status (Balances, Payoffs, etc.)	N/A	Free	N/A	Free
* On-Line Forms (ACH, Deferment, Cancellation, & Forbearance)	N/A	Free	N/A	Free
* On-Line Tax Forms (1098E's & 1098T's are Optional Services)	N/A	Free	N/A	Free
Billing Statement Options: Electronic Bills or Paper	N/A	Free	N/A	Free
* Accumail U.S. Postal Corrective Software + Postal Pre-Sort	N/A	Free	N/A	Free
Repayment Options: ACH, Credit Cards, Coupons, Checks, etc.	N/A	Free	N/A	Free
Federal Due Diligence Services	N/A	Free	N/A	Free
* 90, 150, 240 Grace Audit Notices	N/A	Free	N/A	Free
* Monthly Billing Statements & Past Due Notices	N/A	Free	N/A	Free
* 60-Day Final Demand Notice	N/A	Free	N/A	Free
* Pre-Acceleration & Acceleration Letters	N/A	Free	N/A	Free
Collection Agency Placement & Retraction Module	N/A	Free	N/A	Free
SAL's Fully Integrated Collection Module for In-House Collections	N/A	Free	N/A	Free
Automatic Tickler/Review System	N/A	Free	N/A	Free
ECSI's NSLDS Reporting Services (99.9% Error-Free Rating)	N/A	Free	N/A	Free
ECSI's National Student Loan Clearinghouse Deferment Processing	N/A	Free	N/A	Free
All Standard & Custom ECSI Interface Programs	N/A	Free	N/A	Free
* Registration File Match Interface for Exit Purposes	N/A	Free	N/A	Free
* Graduation File Match Interface for Exit Purposes	N/A	Free	N/A	Free
* Clearinghouse File Match Interface for Exit Purposes	N/A	Free	N/A	Free
* New Loans & Advances Interface	N/A	Free	N/A	Free
* Accounting Feed / General Ledger Interface	N/A	Free	N/A	Free
* Holds on Transcripts based on Delinquency	N/A	Free	N/A	Free
* Holds on Transcripts based on Unsigned Exits	N/A	Free	N/A	Free
* SID# Download Interface	N/A	Free	N/A	Free
* School Email Address Download Interface	N/A	Free	N/A	Free
All Standard & Custom ECSI Management Reports	N/A	Free	N/A	Free
* Available On-Line via SAL Report Menu	N/A	Free	N/A	Free
* Available On-Line via ECSI Website in PDF & MS Excel Format	N/A	Free	N/A	Free
* Annual CD-ROM	N/A	Free	N/A	Free
* Ad Hoc Reporting Capabilities	N/A	Free	N/A	Free
Fully Integrated Document Writer via Microsoft Word	N/A	Free	N/A	Free
* Ability to Instantly Produce / Generate (999) Custom Letters	N/A	Free	N/A	Free
* Ability to Instantly Produce / Complete Exit Interview Packets	N/A	Free	N/A	Free
* Ability to Instantly Produce / Complete LVC Forms	N/A	Free	N/A	Free
* Ability to Instantly Produce / Complete Gov't Assignment Forms	N/A	Free	N/A	Free